



FOOD PERSONALITIES INSPIRATION CULTURE COMMUNITY



# Print and Digital Specifications

# Ad Specifications for Plate Magazine

UNIT	BLEED	TRIM	LIVE	NON-BLEED AD
Spread	18.25 x 11″	18 x 10.75″	17 x 9.75″	17 x 9.75″
Page	9.25 x 11″	9 x 10.75″	8 x 9.75″	8 x 9.75″
1/2 Island	5.875 x 8.3125″	5.625 x 8.0625"	4.75 x 7.25″	4.75 x 7.25″
1/2 Horizontal	9.25 x 5.875″	9 x 5.625″	7.25 x 4.75″	7.25 x 4.75″
1/2 Vertical	4.625 x 11″	4.375 x 10.75″	4 x 9.50"	4 x 9.50″
1/3 Square	5.875 x 6″	5.625 x 5.75″	4.75 x 4.875″	4.75 x 4.875″
1/3 Vertical	3.375 x 11″	3.125 x 10.75″	2.25 x 9.50"	2.25 x 9.50"

ALWAYS KEEP LIVE MATTER 1/2 INCH FROM TRIM.

#### **Digital Specification Highlights**

- The magazine is a 9"x 10.75" trim, perfect-bound publication
- Ad corrections to be made by publisher will be billed at a rate of \$150/hour
- Press-optimized PDFs (PDF-X1a) preferred
- Artwork must be a minimum of 266-300 dpi
- Art should be saved as CMYK or Grayscale (not RGB)
- Fonts must be embedded. If supplying native Mac files, please package all images and fonts

PRINTING METHOD: web offset, perfect bound

**COLOR PROOFS:** one press-suitable proof

**INSERTS:** contact the publisher about specifications for supplied inserts or for a quote on printing

#### **Send Print Advertising Materials to:**

AMY CARTER | PRODUCTION MANAGER Phone: 773.376.0344 Fax: 312.266.3363 Email: PRINTMATERIALSPLATE@PLATEONLINE.COM Upload to MTG File Transfer Site: HTTP://SENDIT.MTGMEDIAGROUP.COM

# Web Ad Specifications for Plateonline.com

All specifications are detailed on the following pages.

## Leaderboard Ad | 728 x 90 PIXELS

Your banner ad rotates randomly throughout plateonline.com.



DISPLAY SIZE: 728 (w) x 90 (h) pixels | FILE SIZE: 40 KB max

APPEARS: at top of page, middle, footer, run of site

**MATERIALS NEEDED:** 

- JPEG, GIF or PNG
- URL (to generate click-throughs and drive traffic to your website)
- Email GIF, JEG or PNG and URL to: webmaterialsplate@plateonline.com

**OTHER:** Flash is not accepted.

#### **Materials Due:**

Unless otherwise indicated, all materials for web ads are due TWO WEEKS (10 business days) prior to post date.

#### VIDEO AD OPTION FOR WEB ADS

Plateonline visitors can click on your digital ad and be directed to your website or other channel where they can play a video. Select digital ads (300 px x 250 px) have an option for video that is viewed on **plateonline.com**.

Video specifications and upload instructions.

#### Send Web Ad Materials to:

AMY CARTER | PRODUCTION MANAGER Phone: 773.376.0344 Email: PRINTMATERIALSPLATE@PLATEONLINE.COM Upload to MTG File Transfer Site: HTTP://SENDIT.MTGMEDIAGROUP.COM



### **Right Sidebar or Video Ad** | 300 x 250 PIXELS

Your right sidebar ad appears on the right hand side of the page throughout plateonline.com.



300 x 250

DISPLAY SIZE: 300 (w) x 250 (h) pixels FILE SIZE: 40 KB max

**APPEARS:** on right side of page, run of site

MATERIALS NEEDED:

- JPEG, GIF or PNG
- URL (to generate click-throughs and drive traffic to your website)
- Email GIF, JEG or PNG and URL to: webmaterialsplate@plateonline.com

**OTHER:** Flash is not accepted.

### **Right Sidebar Ad** | 300 × 600 PIXELS

Your right sidebar ad appears on the right side of the page, below the smaller right sidebar or video ad  $(300 \times 250)$  throughout plateonline.com.



300 x 600

DISPLAY SIZE: 300 (w) x 600 (h) pixels

FILE SIZE: 40 KB max

**APPEARS:** on right side of page, below right sidebar ad or video  $(300 \times 250)$ , run of site

**MATERIALS NEEDED:** 

- JPEG, GIF or PNG
- URL (to generate click-throughs and drive traffic to your website)
- Email GIF, JEG or PNG and URL to: webmaterialsplate@plateonline.com

**OTHER:** Flash is not accepted.



### **Filmstrip Ad**

Your filmstrip ad appears on the right side of the page, below the smaller right sidebar or video ad ( $300 \times 250$ ) throughout plateonline.com, and scrolls within the viewable  $300 \times 600$  pixel window.



**DISPLAY SIZE:** 300 (w) x 600 (h) pixels. Total ad size is 300 x 3000 scrolls (There are five 300 x 600 segments.)

FILE SIZE: 40 KB max

**APPEARS:** on right side of page, run of site

**MATERIALS NEEDED:** 

- HTML 5, (follow IAB Specs), as well as JPEG, GIF or PNG
- URL (to generate click-throughs and drive traffic to your website)
- Email GIF, JEG or PNG and URL to: webmaterialsplate@plateonline.com

**OTHER:** Flash is not accepted.

MATERIALS DUE: HTML 5 ads require time for testing. Submit all materials in a zipped folder THREE WEEKS (15 business days) prior to launch date. All other materials must be submitted TWO WEEKS (10 business days) prior to launch date.

### Billboard Ad | 970 x 250 pixels

Your billboard ad runs in the header section of each page throughout plateonline.com.



DISPLAY SIZE: 970 (w) x 250 (h) pixels

FILE SIZE: 40 KB max

**APPEARS:** in header, run of site

#### **MATERIALS NEEDED:**

- JPEG, GIF or PNG
- URL (to generate click-throughs and drive traffic to your website)
- Email GIF, JEG or PNG and URL to: webmaterialsplate@plateonline.com

**OTHER:** Flash is not accepted.



### **In-Article Ad**

Your in-article ad runs at the start of the each full story throughout plateonline.com.



VIDEO

DISPLAY SIZE: 300 (w) x 250 (h) pixels

FILE SIZE: 40 KB max

**APPEARS:** on right side of page, run of site

**MATERIALS NEEDED:** 

- JPEG, GIF or PNG
- URL (to generate click-throughs and drive traffic to your website)
- Optional video (to generate click-throughs and drive traffic to your website) <u>Video specifications and upload instructions</u>
- Email GIF, JEG or PNG and URL to: webmaterialsplate@plateonline.com

**OTHER:** Flash is not accepted.

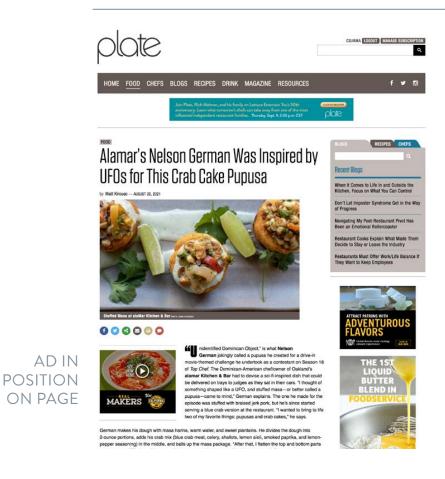


PLATE PRODUCTION | WEBMATERIALSPLATE@PLATEONLINE.COM Phone: 773.376.0344



### **Sponsored Recipe with Photo**

Your sponsored recipe ad appears on the plateonline.com recipe search page results if terms match. (See Plate Recipes Newsletter for placement on page)

RECIPE PHOTO 256 x 165



LOGO MAX 256 x 88

TEXT: Recipe Name, Sponsored by Name (100 characters max, including spaces)

IMAGE: JPG, GIF or PNG file 256 x 165 pixels

LOGO: PNG file with transparent background, max 256 (w) x 88 (h) pixels

FILE SIZE: 40 KB max

**APPEARS:** Sponsored Recipe ads appear on the recipe search page results if terms match. Ads will run in 3rd position, then every 5th position. Ad delivery methods include Contextual Parameters, when a user searches and their terms match the contextual parameters chosen by the advertiser, when a term appears in the URL or when a term appears in the item's Section Placement Taxonomy, plus additional options. Note that images and ad widths will vary by page size.

#### MATERIALS NEEDED:

- Recipe name, company name, advertiser logo (PNG file with transparent background, max 256 pixels (w) and 88 pixels (h)) and recipe image (JPG, GIF or PNG 256 x 165 pixels)
- URL (to generate click-throughs and drive traffic to your website)
- Email in a zipped folder to: webmaterialsplate@plateonline.com

**OTHER:** Flash is not accepted.

### **Third Party eBlast Guidelines**

#### WHAT YOU NEED TO PROVIDE:

- HTML file and Plain Text file (not embedded in an email or a forwarded eblast)
- Subject Line for the message
- Test Seed List: Advertiser and agency email addresses to receive test blast
- Final Blast Seeds List (if different than test seed list)
- Suppression File (signed waiver will be required if no suppression file is available)

#### All blasts must adhere to the CAN SPAM Act of 2003. In order to conform both versions of the creative MUST include the advertiser's physical address.

#### IMPORTANT POINTS FOR SUBMITTING GRAPHICS AND LISTS:

- Creative assets: Hosted HTML (Not sent as a forwarded email or embedded in an email)
- All images must be hosted by your server
- Creative must include the mailer's opt out information and physical address in order to comply with all CAN SPAM laws.
- Suppression file: If the mailer has done email campaigns before, they should have a suppression list. (i.e. customers who no longer wish to receive email from them) In the absence of a suppression file, a suppression file waiver must be signed.

#### "MUST-FOLLOW" GRAPHIC AND FILE SETUP AND GUIDELINES:

#### **Basic Guidelines for Creative**

- Compelling offer
- Clear call-to-action
- Link to specific items/actions
- Provide HTML

#### **CAN Spam Guidelines**

• All creative versions must include the mailer's full postal address

• All creative versions must include a functioning unsub link so that the end user may unsubscribe from future offers from mailer

#### **From Line**

• Will read "Advertiser and List Source"

#### **Subject Line Guidelines**

- Cannot be misleading, should reflect the content of the offer
- Limited to 72 characters-upon preview recipient only sees first 23 characters
- No highlighting, bolding, italics or images
- No high ASCII characters (i.e. ,;™§ £)
- No !, @, \$, <sup>w</sup> symbols
- Careful wording-anti-spam, anti-pornography filters misinterpret key phrases (Hot Tips)

#### COPY BUILDING GUIDELINES:

# For HTML Emails send .htm document as separate file

- · All images must be hosted by your server
- Most are portrait orientation of approximately 250–300 pixels (w) x 600–700 pixels (h)
- File size: 30KB max
- Avoid javascript, any scripting language and style sheets in HTML

#### **Graphics Guidelines (HTML Only)**

- No image maps (tables instead)
- · Absolute paths to images
- · GIF or JPG graphic format only
- Image tags must include full URL
- In-line images not accepted

#### **URL Guidelines**

- No longer than 62 characters (longer may break and be unclickable)
- No punctuation right after a URL-especially periods
- URL must not include: pound sign (#), pipe delimiter (|), or blank spaces

### Video Specifications | WHEN USED IN AD UNITS

Select digital ads (300x 250 pixels) have an option to have a video on plateonline.com.

#### A USER-INITIATED VIDEO PLAY:

- Max duration: 3 minutes (1 to 2 minutes recommended)
- File size: 500 MB
- File quality: Recommended 24 fps minimum. For lower bandwidth (less than 2 mbps) 18 fps can be used

**DISPLAY SIZE:** 3g2, 3gp, asf (streaming for Windows Media Player), avi, dv, flv (VP6), mov (QuickTime multimedia), mp4 (H.264), mpeg, mpg (MPEG-1 and MPEG2), qt (QuickTime), wmv (Windows Media Video). FLV (VP6) files cannot be played on iOS and some Android devices. No i-frames.

**ASPECT RATIOS:** 16:9 or 4:3

THUMBNAIL: 576 x 450 pixels

#### **Video Upload Instructions**

**STEP 1:** Go to MTG file transfer site. **http:**//**sendit.mtgmediagroup.com**. *Note*: Our file transfer site can accommodate files up to 100MB. For larger files, please use another file transfer service such as *We Transfer* or *DropBox*.

**STEP 2:** Fill out all required fields on upload form.

**STEP 3**: Select file to be uploaded, then click on UPLOAD.

STEP 4: When all files are uploaded click SUBMIT. (You can upload multiple files).

**QUESTIONS?** Contact Plate Production Department at 773.376.0344

### **3rd-Party Trafficked Ads**

We accept 3rd-party trafficked ads on the website, but not in e-newsletters. Currently only ads from DoubleClick, Media Plex and MediaMind/Eyeblaster are fully integrated into our lead reporting system. Click tags are accepted.

Contact your account executive to make sure your 3rd-party trafficked ad provider is fully integrated with our system to receive maximum value for your web advertising. Please allow approximately 30 days for complete integration of 3rd-party trafficked ads.

# **Specifications for Plate Newsletters**

### **Plate Recipes Newsletter**

#### **Deployed every Monday**

**AD ZONE 1:** display ad that appears at the top of the newsletter

#### **Display Ads**

**DISPLAY SIZE:** 468 (w) x 90 (h) pixels or 468 (w) x 60 (h) pixels • **FILE SIZE:** 40 KB max

APPEARS: in header, run of site

- MATERIALS NEEDED:
  - JPEG, GIF or PNG
  - URL (to generate click-throughs and drive traffic to your website)
  - Email GIF, JEG or PNG and URL to: webmaterialsplate@plateonline.com

#### AD ZONE 2: display or text ads

#### **Display Ads**

**DISPLAY SIZE:** 468 (w) x 90 (h) pixels or 468 (w) x 60 (h) pixels • **FILE SIZE:** 40 KB max

#### **APPEARS:** in header, run of site

#### MATERIALS NEEDED:

- JPEG, GIF or PNG
- URL (to generate click-throughs and drive traffic to your website)
- Email GIF, JEG or PNG and URL to: webmaterialsplate@plateonline.com

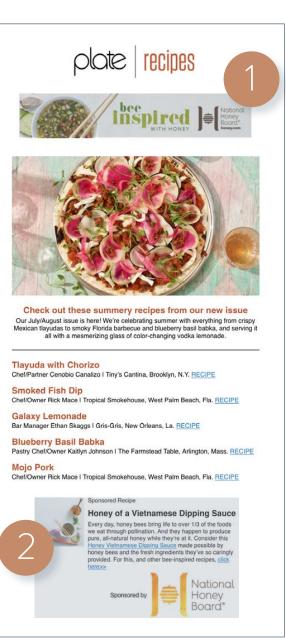
#### **Text Ads**

Text ads can be labeled Sponsored Content or Sponsored Recipe. Text ads include a logo, photo and text.

#### FILE SIZE: 40 KB max

#### MATERIALS NEEDED:

- Logo max 220 (w) x 100 (h) pixels
- Photo 100 (w) x 100 (h) pixels
- Headline, 30 characters max, and body text, 300 characters max (does not include URL)
- URL to provide a link to sponsor website or to video hosted at sponsor website or channel)



#### AD ZONE 2 CAN ACCOMODATE EITHER A SPONSORED RECIPE OR DISPLAY AD

# plate

### **Chefs on the Move Newsletter**

#### Deployed every Wednesday

**AD ZONE 1:** display ad that appears at the top of the newsletter

#### **Display Ads**

DISPLAY SIZE: 468 (w) x 90 (h) pixels or 468 (w) x 60 (h) pixels

FILE SIZE: 40 KB max

**APPEARS:** in header, run of site

MATERIALS NEEDED:

- JPEG, GIF or PNG
- URL (to generate click-throughs and drive traffic to your website)
- Email GIF, JEG or PNG and URL to: webmaterialsplate@plateonline.com

AD ZONE 2, 3 AND 4: display or text ads

#### **Display Ads**

DISPLAY SIZE: 468 (w) x 90 (h) pixels or 468 (w) x 60 (h) pixels

FILE SIZE: 40 KB max

**APPEARS:** in header, run of site

MATERIALS NEEDED:

- JPEG, GIF or PNG
- URL (to generate click-throughs and drive traffic to your website)
- Email GIF, JEG or PNG and URL to: webmaterialsplate@plateonline.com

#### Text Ads

Text ads can be labeled Sponsored Content or Sponsored Recipe. Text ads include a logo, photo and text.

#### FILE SIZE: 40 KB max

#### **MATERIALS NEEDED:**

- Logo max 220 (w) x 100 (h) pixels
- Photo 100 (w) x 100 (h) pixels
- Headline, 30 characters max, and body text, 300 characters max (does not include URL)
- URL to provide a link to sponsor website or to video hosted at sponsor website or channel)



# plate

### **From the Editors Newsletter**

#### **Deployed every Sunday**

**AD ZONE 1:** display ad that appears at the top of the newsletter

#### **Display Ads**

DISPLAY SIZE: 468 (w) x 90 (h) pixels or 468 (w) x 60 (h) pixels

FILE SIZE: 40 KB max

**APPEARS:** in header, run of site

#### MATERIALS NEEDED:

- JPEG, GIF or PNG
- URL (to generate click-throughs and drive traffic to your website)
- Email GIF, JEG or PNG and URL to: webmaterialsplate@plateonline.com

AD ZONE 2: display or text ads

#### **Display Ads**

DISPLAY SIZE: 468 (w) x 90 (h) pixels or 468 (w) x 60 (h) pixels

FILE SIZE: 40 KB max

**APPEARS:** in header, run of site

MATERIALS NEEDED:

- JPEG, GIF or PNG
- URL (to generate click-throughs and drive traffic to your website)
- Email GIF, JEG or PNG and URL to: webmaterialsplate@plateonline.com

#### Text Ads

Text ads can be labeled Sponsored Content or Sponsored Recipe. Text ads include a logo, photo and text.

#### FILE SIZE: 40 KB max

MATERIALS NEEDED:

- Logo max 220 (w) x 100 (h) pixels
- Photo 100 (w) x 100 (h) pixels
- Headline, 30 characters max, and body text, 300 characters max (does not include URL)
- URL to provide a link to sponsor website or to video hosted at sponsor website or channel)

Plant-based seafood just got real.

Our Latest Cover Embodies What I Love About Summer and I'm Here For It

plate from the editors



Summer may have reached the halfway mark, but there's something about the cover of our July/August issue that makes me feel like the season is just getting started. There are many reasons to savor this summer in particular, as friends and family can safely gather on sun-drenched patios over trays of smoky barbecue (specifically Florida barbecue, which senior editor Caroline Hatchett dove into for this issue). As Eve Turow-Paul wrote in her piece about why restaurants are You'll also find inspiration from this issue's chef to chef feature, where Bay Area-based chefs Pim Techamuanvivit and Reem Assil sat down to talk about the future of the industry and how they embrace leadership and avoid burnout by, as Assil puts it, "just say[ing] yes to the things that feed my soul." Sounds like the perfect advice for truly enjoying a summer that'll surely go by in the blink of an eye. However you spend it, we hope you find time to dig into this issue and tell us what you think at hungry@plateonline.com.



#### Like what you're reading?

Then why not register at plateonline.com? It includes subscriptions to the print magazine and our weekly newsletters (including *Chefs on the Move and Recipes*), access to our recipe database (11,000 and counting!), digital editions of current and past issues of *Plate* and a lot more. <u>Sign up</u> <u>loday</u>. It's free and only takes a minute.

#### What else are we into this week?

We were saddened to hear about the sudden closing of Italian fine-dining mecca, **Spiaggia**, after 37 years on Chicago's Michigan Avenue. Along with **Missy Robbins** and Joe **Flamm, Sarah Grueneberg** was just one chef who discovered a love of Italian cuisine at Spiaggia, calling her eight-year tenure in the kitchen "100 percent life changing." <u>Read her blog</u> about what drew her there in the first place, why she embraced her mistakes on the line, the most important lessons she learned from founder **Tony Mantuano** and more.

Sponsored Recipe Stop prepping. Start creating. Preparing great-tasking avocados shoulch take all day. WHOLLY® AVOCADD makes sliong, pitting, and scooping the quality you desire. Just open and use 100% perfectly ripe Hass avocados instantit, There is no preservatives, artificial cools or flavors, or hand pain. Try it yourseff. <u>Recourset a sample</u> .



# **Sponsored-Content Program Specifications**

### **500-Word Article**

**APPEARS:** on Plateonline.com under our sponsoredcontent section *Chef's Solutions*. Call to action links to sponsor's website.

#### **Three Surrounding Ads**

DISPLAY SIZE: 728 (w) x 90 (h) pixels

 $300 (w) \ge 250 (h)$  pixels, right hand cube

300 (w) x 600 (h) pixels, half-page right sidebar (supplied ads)

FILE SIZE: 40 KB max

MATERIALS NEEDED FOR ALL IMAGE ADS:

- JPEG, GIF or PNG
- URL (to generate click-throughs and drive traffic to your website)
- Email GIF, JEG or PNG and URL to: webmaterialsplate@plateonline.com

### **Run-of-Site Driver Ad**

DISPLAY SIZE: 300 (w) x 250 (h) pixels

FILE SIZE: 40 KB max

**APPEARS:** on Plateonline.com, driving readers to article for one month (supplied)

#### Text Ad

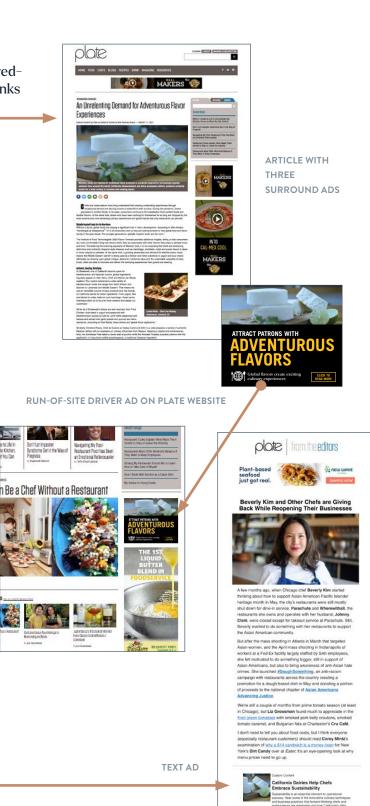
#### AD ZONE 2

Text ads include a logo, photo and text.

FILE SIZE: 40 KB max

#### **MATERIALS NEEDED:**

- Logo max 220 (w) x 100 (h) pixels
- Photo 100 (w) x 100 (h) pixels
- Headline, 30 characters max, and body text, 300 characters max (does not include URL)
- URL to provide a link to sponsor website or to video hosted at sponsor website or channel)





# **Digital Edition Sponsorship Specifications**

#### In the Digital Edition

#### **DISPLAY SIZE AND APPEARANCE:**

**2 Banner Ads:** 728 (w) x 90 (h) pixels, on editorial pages

**2 Interstitial Pages:** 9" x 10.75" supplied PDF, placed within the digital edition **OR** 

**1 Presentation Page:** 9" x 10.75" supplied PDF, first page opposite the cover on the left

4-8 Tower Edge/Margin Ads: 120 x 396 pixels supplied PDF, opposite editorial pages. We recommend at least 4 creative versions and can accomodate up to 8. Ads placed throughout digital.

AD FILE SIZE: 40 KB max

PDF FILE SIZE: Press-optimized (PDF-X1a) preferred, 300 dpi

#### On the Website

DISPLAY SIZE: 250 (w) x 300 (h) pixels

FILE SIZE: 40 KB max

**APPEARS:** on Plateonline.com, web driver ad for one month (need sponsor logo to create)

# On the eBlast that delivers the Digital Edition

**DISPLAY SIZE:** 728 (w) x 90 (h) pixels, above the Digital Edition eBlast notification

FILE SIZE: 40 KB max

MATERIALS NEEDED FOR ALL IMAGE ADS:

- JPEG, GIF or PNG
- URL (to generate click-throughs and drive traffic to your website)
- Email GIF, JEG or PNG and URL to:

RUN-OF-SITE DRIVER AD







BANNER ADS ON INTERSTITIAL PAGES

**EBLAST NOTIFICATION** 



DRIVER AD ON PLATE WEBSITE

# Facebook Ads Guide | CREATIVE SPECS

### **Image Ads**

#### **Design Recommendations with Link**

Olde Plate Magazine

SPONSORED: Increase profits and make managing food costs a breeze with simple business tools that get you out of the back office front and the back office



Simple Business Tools
UEARN MORE
With US Foods, your business c...

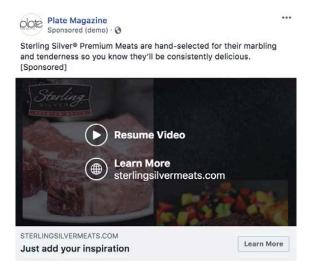


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IMAGE RATIO: 4:5 or 1:1 (vertical or square) RECOMMENDED RESOLUTION: 1200 x 627 pixels or 1,080 x 1,080 pixels FILE TYPE: JPEG or PNG, images may not consist of more than 20% text TEXT: 90 characters max HEADLINE: 25 characters (1 line) LINK DESCRIPTION: 30 characters (1 line)

### Video

#### **Design Recommendations**



#### **VIDEO RATIO: 1:1 or 16:9**

**RECOMMENDED RESOLUTION:** Minimum 1080 x 600 pixels, upload the highest resolution source video available

VIDEO MAXIMUM FILE SIZE: 4 GB

VIDEO LENGTH: 60 seconds

VIDEO FORMAT: .MP4 or .Mov

**TEXT:** 90 characters max

**VIDEO CAPTIONS:** Optional

**VIDEO SOUND:** Optional

# Facebook Ads Guide | CREATIVE SPECS

### Carousel

#### **Design Recommendations**

The carousel format allows you to showcase up to 10 images/videos within a single ad, each with its own link and headline. With more creative space within an ad, you can highlight different products; showcase specific details about one product, service or promotion; or tell a story about your brand that develops across each carousel card.

MINIMUM NUMBER OF CARDS: 2 MAXIMUM NUMBER OF CARDS: 10 RECOMMENDED RATIO: 1:1 RECOMMENDED RESOLUTION: 1,080 x 1,080 pixels IMAGE FILE TYPE: JPEG or PNG IMAGE MAXIMUM FILE SIZE: 30 MB VIDEO MAXIMUM FILE SIZE: 4 GB VIDEO LENGTH: 60 seconds TEXT: 90 characters max HEADLINE: 40 characters (1 line) LINK DESCRIPTION: 20 characters (1 line)

Plate Magazine Sponsored (demo) · 🔇

[sponsored] Drive return visits with young diners. Gen Z & Millennials identify with Hershey brands and trust desserts made with these branded ingredients. See the research!



76% of Gen Z and Millennial consumers think dessert is...

87% of Gen Z and Millennia consumers think about...

...

# Social Media Best Practices | CREATIVE SPECS

**TIMING:** Replace ads each week or every 2 weeks with at least 2 different ads in constant rotation.

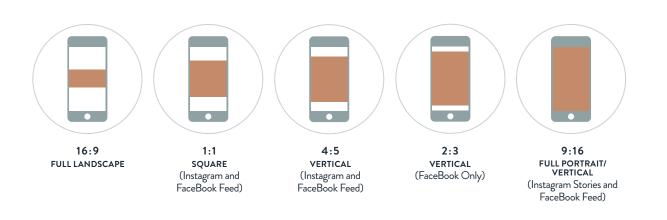
**CREATE MULTIPLE AD COPY VARIATIONS:** Experiment with different headlines and text. This helps ads stay fresh as you reach your target audience.

**RECOMMENDED RESOLUTION:** Video typically outperforms image ads, so use video whenever possible (60 seconds or less). Use vertical or square aspect ratio.

**READER IMPACT:** Keep your text short, clear and concise to get your message across. In research conducted by the Mobile Marketing Association, it took 2 to 3 seconds for 2 out of 3 people to see and cognitively recognize desktop ads compared to 0.4 seconds on mobile devices.

VARY WORDING: Use questions and calls-to-action in ad copy to increase CTR.

MAKE VISUALS STAND OUT: Keep images simple to ensure immediate understanding and use colors that grab the eye.



#### Contact a member of our Plate team to learn more.



GERALD WHITE PUBLISHER 312-659-1109 GWHITE@PLATEONLINE.COM



#### RACHEL WALKER

ASSOCIATE PUBLISHER | DIRECTOR OF ADVERTISING & STRATEGY 312-266-6183 RWALKER@PLATEONLINE.COM