# Plate newsletter Offers a Compelling Mix of Content

Emerging food, beverage and restaurant trends, industry news, culinary techniques, chef profiles and featured recipes – The Plate Newsletter offers a compelling mix of content for our culinary-focused audience. It's all the info that chefs need to know, plus exclusive online features, delivered to their inbox three days a week (Sunday, Tuesday, Thursday).

### Reach 25,000 Chefs and Menu Development Subscribers

The Plate Newsletter is streamlined for our mobile readers and features two display advertising sponsorships and a third Sponsored Recipe position that runs on Tuesday and Thursday. Sponsors reach 25,000 chef and menu-development professionals with each issue. A Plate Newsletter sponsorship is a great tool for generating brand awareness, driving website traffic and capturing sales leads from customers and prospects. Plate is able to provide complete contact information to advertisers, for subscribers who respond.

#### Streamlined registration ensures engagement

An all new streamlined website registration process will make it easier than ever for readers to click thru to find complete articles, recipes, demonstrations and more.

Circulation: 25,000 Frequency: 3x weekly

Distribution: Sunday, Tuesday, Thursday

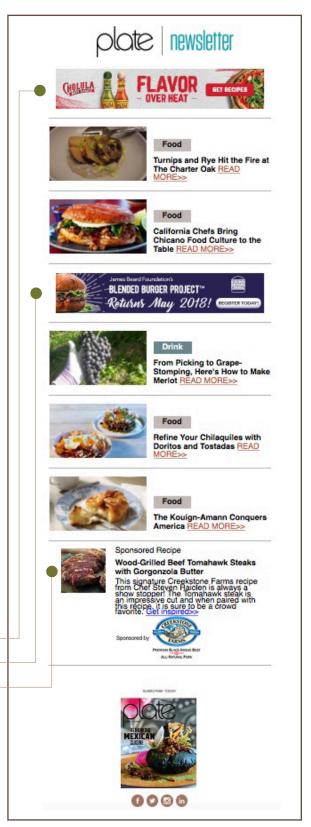
#### **Kates** (Gross per issue)

|                             | 1x-3x              | 4x-7x           | 8x+     |
|-----------------------------|--------------------|-----------------|---------|
| Ad position #1              | \$1,656            | \$1,541         | \$1,426 |
| Ad position #2              | \$1,380            | \$1,265         | \$1,150 |
| Sponsored Recipe            | \$978              | \$863           | \$805   |
| (Offered ONLY in Tuesday ar | nd Thursdau's news | letter edition) |         |

Ad position #1 (Specs on back)

Ad position #2 (Specs on back)

Sponsored Recipe (Specs on back)



### The Plate Newsletter Portfolio

Plate newsletter Sunday, Tuesday, Thursday Plate recipes Monday

Plate chefs on the move Wednesday

Plate spotlight Monthly

# Plate newsletter

## **Specs**

|                  | Materials required   |  |  |
|------------------|--|--|--|
| Ad position #1   | GIF, JPEG or PNG file (468 x 90 pixels or 468 x 60 pixels)   |  |  |
| Ad position #2   | GIF, JPEG, PNG file (468 x 90 pixels or 468 x 60 pixels)   |  |  |
| Sponsored Recipe | Logo (Up to 220 pixels wide x up to 100 pixels tall), photo (100 pixels x 100 pixels), 30 character headline and 300 characters of body text. Count does not include URL. Links to sponsor website or points to video hosted at sponsor website or channel. See layout below.  |  |  |
|                  | Photo 100 pixels wide 100 pixels tall  Sponsored Recipe  Try Stephanie Izard¹s Blended Burger Try top Chef Stephanie Izard¹s blended burger: a blend of shiftake mushrooms and ground beef topped with asparagus tapenade and rhubarb mostarda. You¹ll quickly learn why she says she likes it better than a regular burger! Get inspired>>  Links to sponsor website or points to video hosted at sponsor website or channel.  Sponsored by  BURGER  Links to sponsor website or channel. |  |  |

## Reserve space in the Plate Newsletter

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# New Plate recipes Newsletter Inspires Innovation

Seasonal and thematic recipe collections inspire innovation and incubation of new menu ideas for chef and menu development readers. Featured recipes are carefully curated from our database of nearly 10,000 foodservice recipes into an easy-to-read, mobilefriendly, engaging "recipe collection," covering a mix of cuisines, flavors, ingredients and more. Deployed every Monday, Plate Recipes gives chefs a dose of creativity to start their work week.

#### Exclusive ad positions generate sales leads

With a single sponsor per issue, your brand gets the undivided attention of 13,000 chef and menu-development subscribers. In addition to the Top Ad Position, advertisers may also purchase a Sponsored Recipe. Sponsorship of the Plate Recipes newsletter aligns your brand with innovation, generates solid leads and drives traffic to your website.

### Streamlined registration boosts engagement

An all-new, streamlined website registration process will make it easier than ever for readers to click-thru, print and share inspiring recipes.

Circulation: 13,000 Frequency: Weekly Distribution day: Monday

#### **Hates** (Gross per issue)

|                              | 1x-3x   | 4x-7x   | 8x+     |
|------------------------------|---------|---------|---------|
| <b>Top Ad Position</b>       | \$1,656 | \$1,541 | \$1,426 |
| Top Ad w/Sponsored<br>Recipe | \$2,156 | \$2,041 | \$1,926 |

#### Specs

Top Ad Position (Specs on back)

Sponsored Recipe (Specs on back)







#### Add Crunch to Dishes with Cucumbe

The freshness and crunch of cucumbers make them a favorite summer vegetable and these recipes showcase their versatility. Ferment cucumbers to serve with octopus and charterelies, turn them into a sorbet to add to a martini, pickle them to accent an albacore crudo, and more. Try these recipes, then share your favorite cucumber applications with us on social media.

#### **Cucumber Chaat**

Chef Yoshi Yamada I Bombay Breakdown, Chicago, III.

Octopus, Nori Oil, Fermented Cucumber, Preserved Chanterelle

Executive Chef Miles Thompson | Allumette, Los Angeles, Calif. RECIPE

#### **Cucumber Sorbet**

Chef/Owner Matt Gennuso I Chez Pascal, Providence, R.I.

Wagyu With Cucumber, Honeydew, and Lime Sugar Chef Grant Achatz | Alinea, Chicago, III. RECIPE

Albacore Crudo, Spicy Pickled Lemon Cucumbers, Heirloom Melon, Caviar, Wild Fennel

Executive Chef Bruce Kalman I Union, Pasadena, Calif.



#### Sponsored Recipe

Try Stephanie Izard's Blended Burger top Chef Stephanie Izard's blended ger: a blend of shiitake mushrooms d ground beef topped with asparagus enade and rhubarb mostarda. You li ckly learn why she says she likes it





### The Plate Newsletter Portfolio

Plate newsletter Sunday, Tuesday, Thursday

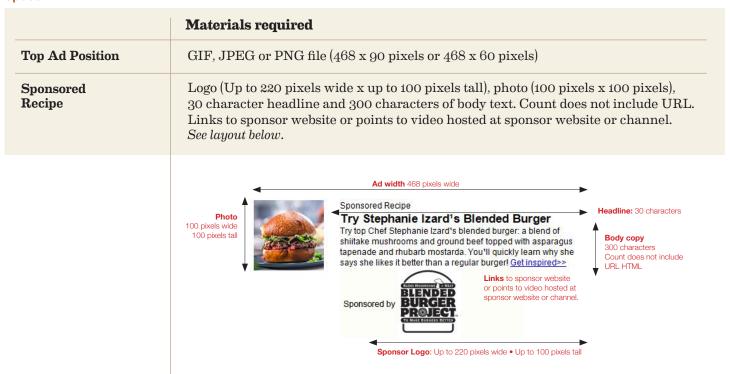
Plate recipes Monday

Plate chefs on the move Wednesday

Plate spotlight Monthly

# recipes Newsletter

#### Specs



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## chefs on the move Delivers More Value

Plate is all about the chefs, and no media brand reports on chef comings and goings, restaurant openings and closings, like Plate. The Chefs on the Move Newsletter gives readers a peek at the competitive landscape for restaurants and chefs nationwide and the streamlined design offers easy access to our mobile readers. Now published on Wednesdays, Chefs on the Move delivers greater readership and advertising value in 2018.

#### Reach 15,000 Chefs and Menu Development Subscribers

Plate's Chefs on the Move newsletter now features two display advertising sponsorships. Sponsors reach 15,000 chef and menudevelopment subscribers with each issue. Sponsorship of Chef's on the Move is a great tool for generating brand awareness, driving website traffic and capturing sales leads from customers and prospects. Plate is able to provide complete contact information to advertisers, for all registered respondents.

#### Streamlined registration ensures engagement

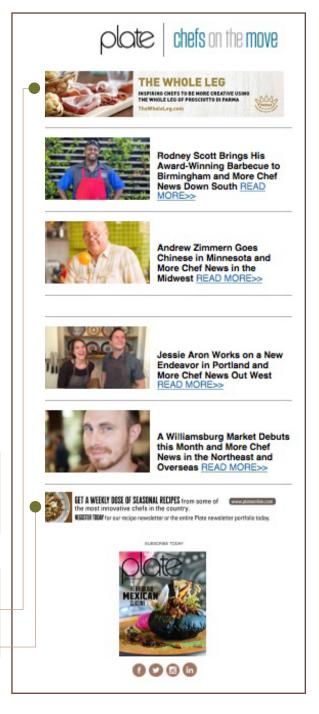
An all-new, streamlined website registration process will make it easier than ever for readers to click-thru and share chef and restaurant happenings.

Circulation: 15,000 Frequency: 1x weekly Distribution day: Wednesday

#### Rates (Gross per issue)

| 1x-3x   | 4x-7x   | 8x+             |
|---------|---------|-----------------|
| \$1,656 | \$1,541 | \$1,426         |
| \$1,380 | \$1,265 | \$1,150         |
|         | \$1,656 | \$1,656 \$1,541 |

| Specs          | Materials required  |
|----------------|---|
| Ad position #1 | GIF, JPEG or PNG file ( $468 \times 90$ pixels or $468 \times 60$ pixels) |
| Ad position #2 | GIF, JPEG, PNG file ( $468 \times 90$ pixels or $468 \times 60$ pixels)   |
|                | 468 x 60 pixels)  |



## The Plate Newsletter Portfolio

Plate newsletter Sunday, Tuesday,

Thursday

Plate recipes Monday Plate chefs on the move Wednesday

Plate spotlight Monthly

Reserve space in Plate Chefs on the Move Newsletter



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# spotlight Newsletter Surrounds Your Brand with Curated Plate Content

As a marketer in the foodservice industry you know how challenging it is to stand apart from your competitors. Creating a compelling brand story with content relevant to chefs is an effective strategy. Sponsorship of Plate's Spotlight Newsletter positions your brand's message among curated editorial content that aligns with your brand – reinforcing your message. Include related video or recipes. With only one Plate Spotlight sent to readers each month, this is a very exclusive opportunity.

### 2018 Suggested Spotlight Themes

Korean Bread Baking Beverage People to Watch Breakfast Mediterranean Salads Summer Cocktails Southern Food

Steakhouses Reinvented Whole Grains Desserts

### Reach 40,000 Chefs and Menu Development Subscribers

Plate's Spotlight Newsletter can accomodate three advertising positions.

Reach 40,000 chef and menu-development subscribers with each edition. Use Plate's Spotlight Newsletter to generate excitement about your brand, drive website traffic and capture sales leads from customers and prospects. Plate provides complete contact information for responding subscribers.

#### Streamlined registration ensures engagement

An all new streamlined website registration process will make it easier than ever for readers to click thru to find the whole story.

Circulation: 40,000 Frequency: 1x monthly Distribution day: TBA

#### Rates (Gross per issue)

Without custom sponsored content: \$3,500 With custom sponsored content: \$5,500

Ad position #1 (Specs on back)

Ad position #2 (Specs on back)

Sponsored Recipe or Sponsored Video (Specs on back)



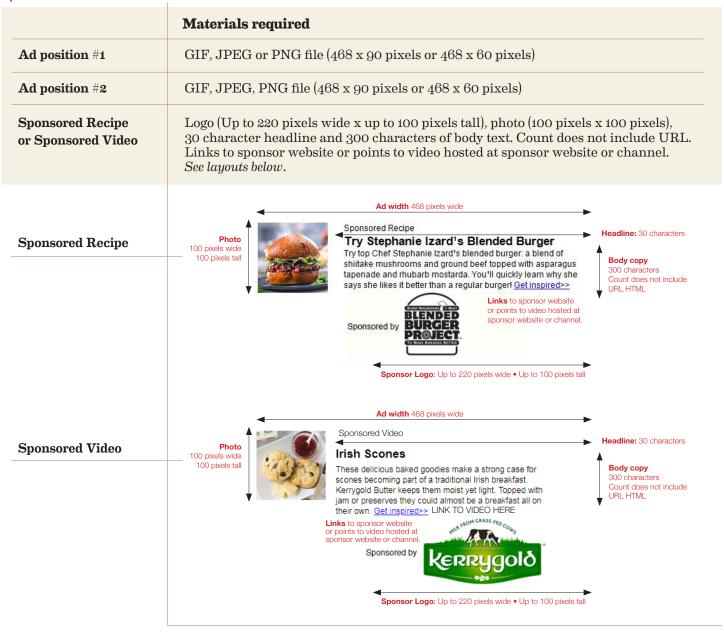
### The Plate Newsletter Portfolio

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Plate spotlight Monthly

## spotlight Newsletter

### Specs



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